

June 2023

GREATER BURLINGTON PARTNERSHIP NEWSLETTER VOL. 103 NO. 6

The

PARTNERSHIP



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IT IS ALL ECONOMIC DEVELOPMENT

by Della Schmidt

Economic Development. The Greater Burlington Partnership is committed to pursuing it. But what exactly is economic development? Wikipedia defines Economic Development as "the process by which the economic well-being and quality of life of a nation, region or local community are improved."

Economic well-being and quality of life is the foundation of economic development. Most economic development efforts are driven at the local level. After all, every community has unique challenges and therefore requires different solutions. In a practical sense, this means every aspect of the Greater Burlington Partnership is engaged in economic development activity.

Sometimes economic development activity is obvious. This past year Grow Greater Burlington, a division of the Greater Burlington Partnership, helped bring Western Smokehouse Partners, LLC to the community, and everyone recognized that as economic development. When the Greater Burlington Convention and Visitors Bureau (CVB), a division of the Greater Burlington Partnership, promotes area sports venues that bring tourists to town, those visitors result in overnight stays in local hotels and spending in local restaurants. That's economic development, too.

When Downtown Partners, Inc. (DPI), also a division of the Greater Burlington Partnership, secures grant dollars that help restore historic buildings, attracts a new business to fill an empty Downtown storefront, and hosts events such as Jefferson Street Farmers Market, that's also economic development. As the Burlington/West Burlington Area Chamber of Commerce trains and equips Young Professionals, leads the way on community infrastructure improvement projects, supports new business startups and promotes shop local first - that too is economic development.

The Greater Burlington Partnership has four divisions, but it shares one focused economic development mission; that Greater Burlington shall be a growing center of commerce, industry, education, health care, entertainment, and culture, providing a great place to live, work and operate a business. Contact the Greater Burlington Partnership to learn more about the resources available to local businesses.

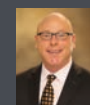
2023 FRIDAY FORUM RECAP

The Government Relations Committee would like to thank everyone who has attended the Friday Forums. Eggs n Issues was renamed Friday Forums, and the scope was expanded to include City (October), County (November), School (December), and State issues (January-April). Members were able to participate either in person or online via Zoom. Attendance and engagement has increased with some months crossing the 50-attendee threshold.

Stay tuned for the resumption of Friday Forums later this year as well as the Greater Burlington Partnership hosting candidate forums for contested races in area city and school board elections this Fall.



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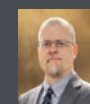
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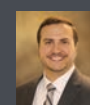
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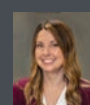
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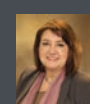
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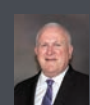
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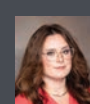
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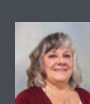
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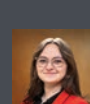
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LEADERSHIP NOMINATIONS ARE NOW BEING ACCEPTED



On May 12 at Barn on the Ridge Event Center, the Burlington/West Burlington Area Chamber of Commerce celebrated the graduation of the 2022-2023 Leadership Class.

The Burlington/West Burlington Area Chamber of Commerce is now accepting applications for 2023-2024 Greater Burlington Leadership. This nine-month program offers a series of professional development classes designed to strengthen leadership skills. The program gives both experienced and developing leaders a broader view of civic responsibilities through onsite, behind-the-scenes tours at a spectrum of institutions, and personal interactions with the people who shape the Greater Burlington community. Additionally, Greater Burlington Leadership participants delve into relevant leadership topics such as communication styles, personal and interpersonal skills, project management and much more.

2023 - 2024 Session Highlights:

- Arts & Culture
- Environment
- Public Safety
- Tourism
- Government
- Workforce
- Economic Development
- Healthcare
- Education
- Diversity/Inclusion

To Nominate or Apply: Candidates must be nominated by June 30. Need not wait to be nominated by someone else, individuals may personally apply up to the July 15 deadline. Visit GreaterBurlington.com/Leadership

Greater Burlington Leadership has grown into an increasingly valuable program, engaging emerging leaders by enhancing personal, and professional skills while learning about the community and peers. Upon completion of the 2022 – 2023 class, 177 individuals will have graduated from the program. While the cover features the class of 2022 - 2023, Greater Burlington Leadership is a team effort. A volunteer committee develops programming and implements each session with care and expertise. Employers allow participants to take days away from the office. Members, sponsors, and community support truly make Greater Burlington Leadership a successful program.



Back Row (L-R):

- Luke Sneller, Burlington Fire Department
- Dustin Belknap, Farmers Savings Bank
- Dustin Roth, Greater Burlington Partnership
- Colin Poe, AIM Credit Union
- Jordan Frahm, Southeast Iowa Regional Planning Commission
- Tyler Boelter, CHN Industrial
- Alicia McFall, Southeast Iowa Regional Medical Center
- Jonathan Zimmer, American Ordnance
- Leanne Krogmeier, Southeastern Community College
- Hayden Holford, Titan Broadcasting & Digital Group

Front Row (L-R):

- Mindy Gerling, First Interstate Bank
- Bailey Garner, Two Rivers Bank & Trust
- Rich Johs, City of Burlington
- Tracy Dunn, American Ordnance
- Sarah Smith, Rheinschmidt's Flooring America
- Lena Jones, Alcohol & Drug Dependency Services of Southeast Iowa
- Dina Garrison, Hope Haven Area Development Corp.
- Samantha Doak, Great River Health
- Julia Dichraff, Burlington Community School District
- Rashawn Logan, Great River Health

Not pictured:

- Keely Keitzer, TDT CPAs & Advisors
- Marcus Martin, American Ordnance
- Jenny Wood, Community Health Center of Southeast Iowa

ON THE COVER
Leadership Class



Greater Burlington Leadership Donates \$10,647 TO VIBE, Virtual Learning Program

The Greater Burlington Leadership class of 2022- 2023 has come to a close. As part of the curriculum, each class is tasked with creating a project that benefits a local organization. This year, the Leadership Class chose to benefit the VIBE Virtual Learning Program. Facilitated by the Burlington Community School District, VIBE focuses on bringing a personalized, online learning experience to students, while also offering optional in-person enrichment lessons and activities. With over 300 students throughout Des Moines County, they have a wide impact on our community.

After brainstorming and deliberation, the class settled on organizing and hosting Quiz For A Cause, a trivia night, with all proceeds going to the VIBE Community.

The event was a smashing success. Over 20 trivia teams competed for the title of "Best Trivia Team in Greater Burlington." In the end, through sponsorships, team purchases, and mini games, the Greater Burlington Leadership Class was able to raise over \$10,000 to donate to the VIBE program. VIBE will be using the donation to build out their creative makers space for students, purchase necessities for their food pantry and clothing area, as well as other materials to create a warm, safe environment for students to learn.

Those looking to broaden their leadership skills and learn more about our community are encouraged to sign up for the 2023 - 2024 Greater Burlington Leadership Class. Applications are accepted year-round but must be received by July 15 to be eligible for next year's class.

Learn more at GreaterBurlington.com/Leadership

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MINI - VACATIONS OFFER MAXIMUM FUN

A cottage in the south of France... hiking in British Columbia... an all-inclusive resort in Mexico... it's the time of year when Greater Burlington residents are looking at their calendars and checking their bank accounts. But for many, that perfect two-week summer family vacation may have to wait another year.

Those who don't have days or weeks to spend on a family getaway are setting their sights on mini-vacations a little closer to home. Thankfully, destinations for mini-vacations abound, and they're right here in Greater Burlington!

- FunCity – Endless family fun is around every corner at FunCity, rain or shine! Between the Arcadium, bowling, laser tag (and so much more!) indoors, and Huck's Harbor waterpark outdoors, hours of family memories are waiting to be made. Pro Tip: Book a room in one of the FunCity Resort hotels for the perfect weekend getaway!
- Take a Break Outside – A perfect mini-vacation can be had in hours instead of days! There are few more relaxing experiences

than spending time in nature, and Greater Burlington offers a veritable cornucopia of outdoor adventures to enjoy. Taking a leisurely walk on the trails at Starr's Cave Park and Preserve, going for a bike ride through the Big Hollow Recreation Area, or taking the whole family camping in Geode State Park, are only some of the ways to explore the great outdoors in Greater Burlington.

- Tees For Two... or Four – Scratching that competitive itch can help unwind for a few hours, and for some, chasing the greens on a challenging golf course is just the thing. For a no-travel-needed competitive mini-vacation, Spirit Hollow Golf Course and Flint Hills Golf Course offer challenges for every level of golfer.

For even more relaxing getaway ideas right here in Greater Burlington, check out GreaterBurlington.com/Convention-and-Visitors-Bureau/Explore.

GreaterBurlington.com/Convention-and-Visitors-Bureau/Explore



Over the course of two dozen episodes, Burlington/West Burlington Area Chamber of Commerce Executive Director Steven Brody has engaged in informational and educational conversations with business owners, public officials, community leaders, and Chamber of Commerce award winners. The discussions offer insight and information for the listener to gain a greater appreciation for the work that the guest is involved in. The podcast further illustrates the diversity of talent in Greater Burlington.

The podcast and its episodes can be heard on Greater Burlington.com, Amazon Music, Google Podcasts, Spotify, Apple Podcasts, Castbox, and Stitcher. Bing listening is highly recommended to get caught up!

Make sure to subscribe to stay informed when new episodes become available.

**Have a suggestion on who should be interviewed?
Please contact Steven Brody.**

Listen at GreaterBurlington.com/ATGB

What Just Happened?

On April 20, Young Professionals gathered for their first "Burlington Behind the Scenes Event." These classes are designed to be small groups geared towards getting members hands-on and behind the scenes experience with area businesses.

This event was held at Buff City Soap where attendees were shown how to make bath bombs while enjoying mimosas, cupcakes, and a discount to shop the store.

In early May, Young Professionals attended a Lunch & Learn event hosted by C-Cat Inc. to go over important home maintenance tips that often go overlooked. The group learned all sorts of tips and tricks for keeping their home or apartment in top shape.

Up Next: V.O.'s MMXV – Downtown Burlington Scavenger Hunt | June 15, 5:30 - 7 PM

Young Professionals are invited to bring their friends for a fun free evening out in Downtown Burlington. This event starts at V.O.'s and will lead attendees on a scavenger hunt to complete tasks, solve riddles, and find hidden objects.

For more information contact Mac Holford.



BUSINESS CYBERSECURITY WORKSHOP

Success in BUSINESS

DISCOVER NEW BUSINESS OPPORTUNITIES



SAM BOYER, i-Net+, MCSE
President C.U.R.E. Business
Solutions, Inc.

When: June 7, 12 - 1 PM

Cost: FREE benefit of Chamber of Commerce membership

Where: ZOOM

Brief Description: Cybersecurity is a constant threat to any sized business; it is essential to stay up to date with the latest threats and methods to try to stay ahead of the constant barrage of attacks. We will review what the biggest threat to your network is and what you can do to fix it right now with no strings attached! We will also review the top 5 things every business owner should do to ensure their network will pass a cybersecurity audit from their insurance company or, most importantly, before a hacker gets access to your network.

Key Objectives:

- Review the biggest threat to your network; it's not what you think.
- The top 5 things every business should do to prevent a security breach!
- You may be shocked at what is not covered by your insurance!

More information and registration at GreaterBurlington.com.

MEET THE PARTNERSHIP TEAM, WELCOME TELISHA!



DELLA SCHMIDT

DELLA SCHMIDT, PRESIDENT AND CEO

What do you do? I work with the Board of Directors and staff to ensure that the Greater Burlington Partnership accomplishes its mission and goals. I meet with elected officials and community and business leaders to hear about their future plans, hopes and dreams for Greater Burlington, and then I set about strategizing on how the Partnership can help make those dreams a reality. I help cast the vision for the future of the Greater Burlington Partnership and the communities that we serve.

What do you enjoy about working at the Partnership? I have the privilege to work on initiatives that help shape and prosper the area. I have the opportunity to be of service to both the individuals that I come in contact with every day, as well as to positively impact the lives of those who I will never meet. I particularly enjoy working with the wonderful Partnership staff and fabulous volunteers who drive the organization forward.

What do you love about Greater Burlington? So much! I love the vibrant colors of spring, blooming trees, and flowers galore. Burlington is beautiful year-round, but spring has become my favorite season here. I love all the fabulous dining options, so much so that I have pretty much given up cooking since we moved to Greater Burlington. I have definitely developed a significant case of FOMO (fear of missing out) as there are so many music venues, community festivals, and entertainment options in the area.

Share a hobby/interest or fun fact about yourself: I am an avid book reader. Burlington Public Library and Burlington By the Book are two of my favorite places! My husband Al and I enjoy hiking and long bike rides and have become familiar with trails all over southeast Iowa. Spending time with our family is always a joy; we have three daughters and two sons-in-law, and the first grandbaby is on the way!



TELISHA FEDELE

TELISHA FEDELE, TALENT DEVELOPMENT PROGRAM MANAGER

How long have you worked at the Greater Burlington Partnership? This is my first month working for the Greater Burlington Partnership! After working in education for the last ten years, I am excited to embark on this new opportunity. I am most looking forward to impacting students and adults on a larger scale and using the skills and knowledge I have gained in education to do so. Besides teaching experience, I also possess a Master's Degree in Instructional Design and Technology and am currently finishing my final courses for my Master's in Education and Leadership. I hope that with my skills and teaching and leadership experience, I can become an asset to schools, businesses, and our community through working at the Partnership.

What is your role at the Partnership? My role is to provide leadership to a wide range of workforce development activities, to support Economic Development efforts, and to nurture and develop relationships with local businesses, schools, and organizations. A few examples of the programs that I will be managing include the Greater Burlington Leadership Program, 5th & 8th Grade Career Fair, Senior Signing Day, CEO in the Classroom, and a virtual reality career exploration pilot project. I will also be building out the workforce content on GreaterBurlington.com.

What are you looking forward to working on at the Partnership? I am looking forward to working with the amazing staff at the Partnership, the successful business leaders in our community, and continuing to work with the diligent education leaders in our local schools to improve Greater Burlington so that the community can achieve its full potential. I am excited to have been selected to the U.S. Chamber of Commerce Business Leads Fellowship Program and am looking forward to taking part in Cohort 8 which begins this month.

What do you love about Greater Burlington? I have always considered Burlington my home. While I have lived in Illinois for over half of my life, I have always shopped, went to dinner in, and worked in Burlington. My fondest memories have occurred in Burlington such as attending weddings, going on my first date, beginning my college career, starting my first job, and attending amazing events. My favorite thing about Burlington is that it is a beautiful river town with a lot of history. It gives the feel of a small town, provides people with ample opportunities for success, and delivers plenty of things to do and places to go. I am proud to live and work in Burlington, and am determined to make it an even better place to live, work, and raise a family.

What are some of your favorite hobbies/ways to spend time outside of work? When I am not working, I like spending time with my friends and family, working out and being active, golfing, reading, and working in my yard. I also enjoy going to concerts and traveling to new places.





"Grow with Google"

LINDSEY NEWLAND

**Training June 27, 8:30 AM
Greater Burlington
Partnership**



Downtown Partners, Inc. and the Burlington/West Burlington Area Chamber of Commerce are delighted to invite all Downtown and chamber businesses to participate in an incredible opportunity to learn from the best in the business! On June 27 at 8:30 AM, they are hosting a "Grow with Google" training session that will be led by none other than Lindsey Newland - a Google specialist. This free training is designed to help you grow your business and take it to the next level. With Lindsey's expertise, you can expect to learn the latest Google strategies, including optimization techniques, analytics, and more. This training will help you grow your online presence and attract more customers.

You don't want to miss out on this exciting chance to grow your business and network with other like-minded individuals. Register now and join us for an empowering and life-changing training session!

Downtown Tiger Grant Update

Downtown is Open for Business

With all of the projects happening in the Downtown District, it's time to support local businesses. Downtown Partners, Inc. is heading a community effort to support the small businesses that have been impacted by the ongoing construction. With your help, the community can come together and make a positive difference in the local economy. The mission is simple: to show love and support to the businesses that have been the backbone of the community. Downtown Partners, Inc. encourages everyone to join the local movement and show support for beloved local shops. Together, we can make a difference and help small businesses thrive. Let's show the community spirit and make the Tiger Streetscape project a success with the small businesses not being affected!

Remember: "We Are Open for Business." Come down and see the progress for yourself! Stroll, shop, eat, drink, and enjoy the Downtown!

Follow the most recent TIGER Project updates at: BurlingtonIowa.org



RENDERING OF THE 400 BLOCK

Downtown Survey!

Downtown Partners, Inc. is thrilled to announce they are launching a Downtown Burlington Survey and are asking for your help! DPI knows the opinions and feedback of community members are invaluable in shaping the future of the Downtown area. This survey is specifically designed to gather information about the needs and wants of local businesses, products that should be carried, and experiences to help DPI work to create a thriving Downtown environment.



SCAN ME



A Very Vintage Market

July 15, 9 AM – 4 PM

Mark your calendars because in just one month, Downtown Burlington Iowa will be transformed into a vintage lover's paradise! A Very Vintage Market is back and better than ever, featuring an array of unique and one-of-a-kind treasures from the past. From retro clothing to antique furniture, there will be something for everyone at this exciting event. You won't want to miss out on the chance to step back in time and experience the charm of vintage living. So, grab your friends and family and get ready to shop 'til you drop at A Very Vintage Market in Downtown Burlington!

Main Street Challenge Grant

Local Applications due July 1 up to \$100,000

Main Street Iowa Challenge Grants are available for brick-and-mortar building projects that contribute to the development of designated Main Street Iowa districts.

HIGHLY COMPETITIVE APPLICATIONS INCLUDE:

- Impactful building rehabilitation projects that provide increased business, housing, or job opportunities.
- Projects that incorporate quality design and preservation based strategies.
- Projects that support local revitalization efforts and stimulate additional district investment.
- Projects that are well planned and achievable within the two-year grant contract period.

PROJECT ELIGIBILITY, Eligible Building Rehabilitation and/or restoration, including, but not limited to:

- Façade improvements (front, rear and side).
- Interior Rehabilitation (first floor commercial and upper story housing).
- Structural repairs and building system improvements.
- Single specific phase of a large rehab. The project must have a specific defined focus and clearly identified scope of work, with commitment to future phases demonstrated.
- Impactful improvements to multiple properties with a common need. Properties must be contiguous and have common ownership.

For more information contact Downtown Partners, Inc. at 319- 752-6365 or amoyner@greaterburlington.com

Jefferson Street Farmers Market

Come and experience the bounty of local farmers and producers with the freshest and most delicious fruits and vegetables in town. From crisp greens to juicy tomatoes, the market is stocked with a wide variety of fresh produce that is sure to delight your taste buds. Not only are you supporting local farmers and businesses, but you're also getting the best of the best when it comes to quality and taste. So, come on down to the Jefferson Street Farmers Market and taste the difference that local and fresh can make!

LIST OF ENTERTAINMENT

June 1 – Jared Rouggy Live Entertainment

June 8 – Diane DeJaynes Live Entertainment

June 15 – Jared Rouggy Live Entertainment, Free Horse, and Trolley Rides

June 22 – Ruby Orr Live Entertainment

June 29 – Diane DeJaynes Live Entertainment



JUNE PREMIER SPONSOR:





Member

BUSINESS BRIEFCASE

Do you have something special to announce? A work anniversary, a retirement, a special award or recognition, a conference attended, a sales record, a name change, a new location? We would love to share this with our membership. Please contact Brenda Levitt.

Great Western Supply Co. is named Member of the Year by Pro-Link

Pro-Link, a national professional janitorial supply distribution association, selected Davenport and Burlington-based Great Western Supply Co. as Member of the Year. The Pro-Link Leadership Team cited Great Western Supply's year-over-year brand growth, continuous collaboration, passion for growth alongside other Pro-Link members, and enthusiasm for the janitorial supply industry as a few of the reasons why Great Western Supply Co. was chosen to receive this annual award and recognition. Since 1926, Great Western Supply Co. has served businesses with equipment and supplies needed to keep buildings safe and clean.

SCC'S Business and Computer Club Earn High Ranks at National Competition

Four students from Southeastern Community College's Computer Club and five from its Business Club earned top ranks at the 2023 National Business Professionals of America (BPA) competition held last month in Anaheim, CA. BPA is the top career and technical student organization for students pursuing careers in business management, office administration, information technology, and related career fields.

Computer Club members Kyle Shores, Jacob Shores, Crystal Timmerman, all from Burlington, and Gary Brownlee of Warsaw, earned 16 honors and certifications combined at the National competition. Each of the four placed in the top 10 of at least one event and also came home with several certifications. SCC network administration and cyber security instructor, Brenda Wamsley, is the co-advisor of the Computer Club.

New York Life Agent Brian Foecke Qualifies for Million Dollar Round Table Court of Tables

Outstanding client service, ethics, and professionalism have elevated Brian Foecke, New York Life, to qualify for the exclusive "Court of the Table" of the Million Dollar Round Table - The Premier Association of Financial Professionals. Foecke is a financial advisor for Eagle Strategies, a wholly owned subsidiary of New York Life in Downtown Burlington. In addition to his role as a New York life agent since 2000, Foecke is a 17-year MDRT member and an 8-time Court of the Table qualifier. Achieving Court of the Table status places him among the top professionals in the global life insurance and financial services industry. He is recognized for demonstrating exceptional professional knowledge, client service, ethical conduct, and production.



GO BEES!

PARTNERSHIP NIGHT OUT Community Field, July 28

Game begins at 6:30 PM, gates open at 5:30 PM

Burlington Bees staff will contact Chamber members or pre-order tickets by phone, call the Bees at 319-754-5705.

PARTNERSHIP NIGHT AT THE BEES! LET'S **GLOW CRAZY NIGHT** - FIREWORKS!



Titan Broadcasting & Digital Group Wins 2023 Small Business of the Year and De Luxe Aesthetics Wins Resiliency Award!

At the Small Business Breakfast, Titan Broadcasting & Digital Group was awarded the 2023 Small Business of the Year Award and De Luxe Aesthetics won the Resiliency Award.

Titan Broadcasting & Digital Group has been broadcasting a mix of the hottest adult contemporary and country music to our cars and homes for years. All the while, their marketing team has been tirelessly working to help local businesses grow.

Titan Broadcasting & Digital Group is the operator of two local radio stations, 101.7 The Bull KBKB-FM and 107.3 The New Mix KGRS and a full-scale marketing agency that provides consulting services to area businesses without the ad agency price tag. Just prior to the beginning of Covid-19, the company added a digital marketing arm to its business and rebranded as Titan Broadcasting & Digital Group. This move came at the request of many of their clients, wishing that Titan's skilled marketing consultants would be able to help them with more facets of their total marketing plans.

Now, their account executives can assist local businesses in delivering a one-two punch of on-air and online marketing strategies.

Recently, Titan Broadcasting & Digital Group has seen tremendous growth. With the addition of the digital arm, their client base has increased significantly, leading to revenue growth of over 13%. Now Titan's footprint is unlimited. Currently, they are serving clients outside of its traditional radio coverage area in regions such as the Quad Cities, Iowa City, Des Moines and even in Wisconsin.

De Luxe Aesthetics endured the TIGER Project, a fire, and lengthy construction before they could reopen. Most businesses would have just cut their losses, packed up, and called it quits. Not De Luxe. They found alternative locations to provide services, acquired another business, and kept moving toward reopening their amazing space in Downtown Burlington. This award celebrates their never-ending tenacity.

Congratulations to our 2023 award winners!

Best Dressed Table

Table sponsors brought the fun with centerpieces for the tables at this year's Small Business Breakfast. Farmers Savings Bank won the "Best Dressed Table" as voted by breakfast attendees.



WELCOME

NEW MEMBERS

Please welcome these new Chamber of Commerce members by sending an email, liking their Facebook page or visiting their website. Even better, stop by to introduce yourself, exchange business cards and help grow their network as well as your own!

Howard Johnson by Wyndham – Magnitude Management

WyndhamHotels.com/hojo/burlington-iowa/howard-johnson-burlington/overview, 2759 Mount Pleasant St, Burlington, 319-208-2411

Karen Sawyer, Manager, karen.hojoburlington@gmail.com
Conveniently located off Highway 61, our comfortable guest rooms are just west of the Mississippi River, providing easy access to the area's top attractions.

The Visual Identity Vault

TVIVmn.chippily.com, 206 Downtown Plaza, Fairmont MN ,507-238-9793
Jay Doyscher, Interim General Manager, jay@tvivmn.com

The Visual Identity Vault is your complete design headquarters for all your business and brand identity needs.

Rachelle Anderson Agency – Farmers Insurance

Agents.farmers.com/randerson13, 313 Agency St Ste 1, West Burlington
319-768-7086, Rachelle Anderson, Agent, randerson13@farmersagent.com

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724 Jefferson St, Burlington 319-759-6061

Brandon & Kathy Bentz, Owners, brandon@ftiinc.org

Follow our progress as we continue to update two Jefferson Street buildings!

FS, Inc.

FSinc.net, 12630 Beaverdale Rd, West Burlington, 319-758-6396

Ben Brueck, President/Owner, ben@fsinc.net

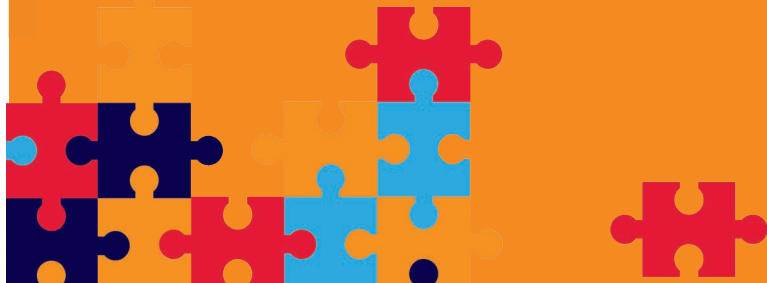
FS, Inc. is a family owned and operated business since 2005, providing services throughout the Midwest. FS, Inc. is committed to maintaining quality work and a safe working environment for its employees and the general public. At FS, Inc. we specialize in earthwork, demolition, utilities, boring, hydro excavation, and commercial hauling. FS, Inc. provides the latest construction equipment, experienced employees, and the latest technology to deliver dependable & quality services at a competitive price.

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Steven Brody

BURLINGTON CITY ACADEMY

Burlington/West Burlington Area Chamber of Commerce Executive Director Steven Brody was one of 12 graduates from the City of Burlington's City Academy in April.

The City of Burlington's City Academy is a free 8-week series of evening classes designed to inform participants how local government works for them. City Academy provides an opportunity to engage and learn firsthand how decisions are made in each department.

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For more information visit TM.org/burlington

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Frank Boggess
SE Iowa Certified TM Instructor
319-380-4302, fboggess@tm.org

JUNE EVENTS

View more events at
GreaterBurlington.com/Events

1, 8, 15, 22, 29 – Jefferson Street Farmers Market
 Downtown Burlington, 4:30 - 7 PM
[facebook.com/DowntownBurlingtonMarket](https://www.facebook.com/DowntownBurlingtonMarket)

1 – Burlington Bees vs Illinois Valley Pistol Shrimp
 Community Field, 6 PM, GoBees.com

2 – The Selena Experience
 Legacy Theater, Carthage, IL 7 PM
TheLegacyTheater.com

3 – Optimist Club Fishing Derby
 Crapo Park, 9 AM
[facebook.com/OptimistClubBurlington](https://www.facebook.com/OptimistClubBurlington)

3 & 4 – Riverfest Disc Golf Tournament
 Dankwardt Park
[facebook.com/events/223458726844134](https://www.facebook.com/events/223458726844134)

3, 10, 17, 24 – Weekly Racing
 34 Raceway, 5 PM
3Raceway.com

4, 11, 18, 25 – Burlington Municipal Band Concert
 Crapo Park, 7:30 PM, MuniBand.org

6 – Burlington Bees vs Quincy Gems
 Community Field, 6 PM, GoBees.com

7 - Success in Business Seminar
 Business Cybersecurity Workshop
 Virtual 12 PM
GreaterBurlington.com

7 - 10 – Steamboat Days Carnival
 Burlington Riverfront
BurlingtonRiverfront.org

7 – Burlington Bees vs Normal Cornbelters
 Community Field, 6 PM, GoBees.com

7 – ARTIST to ARTIST
 Art Center of Burlington, 6 - 8 PM
BTownArt.com

9 – Burlington Bees vs Springfield Lucky Horseshoes
 Community Field, 6 PM, GoBees.com

9 and 10 – BRE Summer Concert Series
 Burlington riverfront, 6 PM
BurlingtonRiverfront.org

9 – Yesterday: A Tribute to the Beatles
 Capitol Performing Arts Center, 8 PM
BurlingtonCapitolTheater.com

15 - Young Professional Downtown Scavenger Hunt
 V.O.'s MMXV. 5:30 PM
GreaterBurlington.com

15 – Burlington Bees vs Illinois Valley Pistol Shrimp
 Community Field, 6 PM, GoBees.com

16 – Burlington Bees vs Cape Catfish FIREWORKS
 Community Field, 6 PM, GoBees.com

16 – Ed Bassmaster
 Capitol Performing Arts Center, 8 PM
BurlingtonCapitolTheater.com

17 – Juneteenth Celebration
 DeEdwin & Gladys White Memorial Park
 12 - 4 PM

17 – YOU MATTER Music, Art & Poetry Festival
 Cornerstone Wedding & Event Center, 6 - 11 PM
TheCornerstoneia.com

18 – Snake Alley Art Fair
 Snake Alley/Heritage Hill, 9 AM - 4 PM
BTownArt.com

20 – Tea for Lunch
 Garrett-Phelps House, 1 PM
DMCHS.org

21 – Burlington Lunchtime Chamber Music
 First United Methodist Church, 12:15 - 12:45 PM
[facebook.com/BurlingtonLunchtimeChamberMusicSeries](https://www.facebook.com/BurlingtonLunchtimeChamberMusicSeries)

24 – Burlington Bees vs Illinois Valley Pistol Shrimp FIREWORKS
 Community Field, 6 PM, GoBees.com

25 – Burlington Bees vs O'Fallon Hoots
 Community Field, 2 PM, GoBees.com

26 – Burlington Bees vs O'Fallon Hoots
 Community Field, 6 PM, GoBees.com

22 – Grow with Google with Lindsey Newland
 Greater Burlington Partnership, 8:30 AM
GreaterBurlington.com

27 – Burlington Bees vs Springfield Lucky Horseshoes
 Community Field, 6 PM, GoBees.com

28 – Burlington Bees vs Jackson Rockabillys
 Community Field, 6 PM, GoBees.com

29 – Burlington Bees vs Springfield Lucky Horseshoes
 Community Field, 6 PM, GoBees.com

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BURLINGTON MUNICIPAL BAND

June 4, 11, 18, 25 | 7:30 pm

These family-friendly concerts are free and take place in beautiful Crapo Park overlooking the Mississippi River. Park benches are provided and audience members often bring lawn chairs and blankets.

For more information, follow Burlington Municipal Band on Facebook or visit: MuniBand.org.

SHERWOOD COMPANY INSTALLS SIGNAGE ON DAME FINE COFFEE BUILDING.



THE LEGACY THEATER PRESENTS: LOS CHICOS DEL 512, THE SELENA EXPERIENCE

June 2 | 7 PM

The members of Los Chicos del 512 came together for one reason. To bring the magic of Selena to old and new fans worldwide. Since the group's inception in 2014, they have been successfully doing just that. Having sold out venue after venue and with a most recent performance for the Chicago Bulls and the Marines in Okinawa, Japan, Los Chicos del 512 are on fire!

This show is a mind-blowing experience and the closest one can get to a live Selena concert. Simply the best Selena tribute production out there! These musicians came together and orchestrated an extraordinary show that will take you back to 1995 within seconds of their first song. Los Chicos del 512 will bring to you the finest Selena tribute that you can possibly imagine. Now, get ready to sing, dance and relive Selena!

Order tickets at TheLegacyTheater.com.

RIVERFRONT CARNIVAL

June 6 - 10

Burlington Riverfront Entertainment is "Bringing FUN to the Front" - it's carnival time!

Wednesday through Friday, the carnival opens at 6 PM and runs until 10 PM; on Saturday, the carnival will be open from 1 to 4 PM and from 5:30 to 10 PM or later.

Armbands are \$25 every day except Saturday night; individual ride tickets are \$3 each or 10 for \$25.

For more information, follow Burlington Riverfront Entertainment on Facebook or visit: BurlingtonRiverfront.com

'90s HIP HOP NIGHT

June 10 | 6 - 10 PM

Burlington Riverfront Entertainment presents the first ever throw-back hip hop night on the riverfront, featuring Too Hype Crew with local hip hop artists Coldsaint, M.E.E.C.H, Triq Ahmad, Rob Wayne, Late Street, Lil Caso, TDJD, and DJ Seth GZ!

This FREE concert is open to all ages. Come enjoy the new riverfront with a great concert, food, and drinks!

Don't miss out on any of the fun events on Burlington's riverfront this summer - follow Burlington Riverfront Entertainment on Facebook or visit: BurlingtonRiverfront.org

Submit member information, to Brenda Levitt

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ANNUAL CHAMBER GOLF CLASSIC

August 17, 10 AM at Burlington Golf Club

The Chamber of Commerce Golf Classic is one of those events that members look forward to every year! Who will take home the coveted prizes earned throughout the course? Who will be one of the five lucky golfers to receive \$100 courtesy of Huffman's Farm & Home and their decked-out cart? Who will have a local golf pro hit a perfect drive for them on a particular hole? What types of goodies will hole sponsors have for teams to enjoy throughout their round? This is always a great way to treat clients, potential clients, or reward employees with a fantastic day on the links. This is also the second largest fundraiser for the Chamber of Commerce each year. **Available Sponsorships offering a variety of marketing and advertising benefits:** Eagle Sponsor (2), Birdie Sponsor (2), Hole Sponsor (4), Driving Range (1), Tee Box (15).



Have fun with the golfers with a Hole sponsorship or just have promotional signage at a Tee Box or Contest Hole where golfers will compete for Longest Putt, Closest to the Pin and Longest Drive. Act now to secure a spot or these sponsoring businesses will have all the fun! **For additional information or to reserve a space, contact Steven Brody.**

PREMIER SPONSOR: Connection Bank and Farmers Savings Bank



- Premier:** Connection Bank, Farmers Savings Bank
- Golf Towel:** Century 21 Property Professionals
- Cart:** United Rentals
- \$100 Every 100 Minutes:** Huffman's Farm & Home
- Lunch:** Farmers & Merchants Bank & Trust
- Social Hour:** 3E Electrical Engineering and Equipment Co

Birdie: AIM Credit Union; Afinitas; Anderson, Roberts, Porth, Wallace, Stewart & Werner LLP; Big River Resources LLC; First Interstate Bank; Great River Entertainment, LLC; Great River Health; Menke & Company; MidWest One Bank; Summer Street Animal Clinic; U.S. Bank, N.A.

Hole: Addington Place of Burlington; Bickford Assisting Living and Memory Care; Carl A. Nelson & Company; Century 21 Property Professionals; Klingner and Associates, P.C.; L.J. Roth Restoration Service; Menke & Company; SERVPRO of Burlington; Team Staffing Solutions, Inc.; The Views of Burlington; United Rentals



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